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<b>Prospect List - Way To Success</b>	<b>YOUR NAME</b>	<b>ID NUMBER</b>	<b>MOBILE</b>	H = High, M = Medium, L = Low, N = Never
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SN	Prospect' Name	Contact No.	1st Approach	Follow up-2	Follow up-3	C %	Meeting	C %	Remark	Joining Date
1			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
2			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
3			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
4			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
5			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
6			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
7			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
8			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
9			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
10			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
11			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
12			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
13			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
14			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6
15			Date -1	Date - 2	Date - 3		Date - 4		1st Remark	Date - 5
			H - M - L - N	H - M - L - N	H - M - L - N		H - M - L - N		Last Remark	Date - 6

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