

## Success Rate Calculator & Its Use

Issued by WealthShield Tradenet LLP

|   |                               |
|---|-------------------------------|
| 1 | Rs 100 Earned/Spent = 1 POINT |
| 2 | 1 Hour Spent = 0.25 Point     |

$$\text{Success Rate in \%} = \frac{\text{Total Returns} * 100}{\text{Total Investments}} = \%$$

| Subjects of Computation |   | Investment | Returns   | Meaning of Each Stage.            |
|-------------------------|---|------------|-----------|-----------------------------------|
| 1                       | Joining Kit   | 1P/Rs100   | 1P/Rs100  | Admission to success university.  |
| 2                       | Payment Card  | 1P/Rs100   | 1P/Rs100  | Faster earning receivable step.   |
| 3                       | Joining Package                                       | 1P/Rs100   | 1P/Rs100  | Desire of earning more.           |
| 4                       | Product Kit   | 1P/Rs100   | 1P/Rs100  | Priority honor & Discount.        |
| 5                       | Meeting with Up line / Trainers to learn / hour       | 0.25       | 0         | Learning to get success.          |
| 6                       | Time given in University to become trained / hour     | 0.25       | 0         | You get trained.                  |
| 7                       | Attending Seminar / Open meetings held by Co./Hr      | 0.5        | 0         | Recognise to get the life's goal. |
| 8                       | Prospecting by mouth promotion/call/SMS per head/min. | 0.05       | 0         | Seeding to success.               |
| 9                       | Meeting/Head with Up line/Trainers for conversion/hr  | 0.25       | 0         | Harvesting to grow up more.       |
| 10                      | Face to Face Follow-up for conversion / head / hour   | 0.25       | 0         | Spreading compost to be strong.   |
| 11                      | Personal Purchasing Performance (3P) : Optional       | 1P/Rs100   | 1P/Rs100  | Careing to protect your garden.   |
| 12                      | Network Leg Commission (NLC)                          | 0          | 1P/Rs100  | Leaves & buds are growing.        |
| 13                      | Network Purchasing Performance ( NP2 )                | 0          | 1P/Rs100  | Fruits are growing.               |
| 14                      | Royalty (ROY)   | 0          | 1P/Rs100  | Edable fruits grown.              |
| 15                      | Rewards (REW)   | 0          | 1P/Rs100  | Dreams come true.                 |
| 16                      | Recognition + Life Style + Happy Life Achieved        | 0          | Valueless | Happy life with joy & honor.      |

### Index Rating Systems

Standard rate of product purchasing per Distributor I.D. = 300 P.V per month.

Standard Network Growth Rate is 1:1 per month which is 100%

#### Network Purchasing Performance = NP2 Index

|  |  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
|--|--|----|------------------|----|---------------------|----|-------------------|----|-------------------------|----|--------------------------|----|---------------------------------|
| <p><b>Formula A =</b></p> $\frac{\text{Your NTO of current month} * 100}{\text{Your Network Strength} * 300} = \%$     | <p><b>NP2 Index - Grade Scale</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 5%; text-align: center;">1-</td><td>0% to 30% = Poor</td></tr> <tr><td style="text-align: center;">2-</td><td>31% to 60% = Normal</td></tr> <tr><td style="text-align: center;">3-</td><td>61% to 90% = Good</td></tr> <tr><td style="text-align: center;">4-</td><td>91% to 120% = Very Good</td></tr> <tr><td style="text-align: center;">5-</td><td>121% to 150% = Excellent</td></tr> <tr><td style="text-align: center;">6-</td><td>151% and above = Super Achiever</td></tr> </table> | 1- | 0% to 30% = Poor | 2- | 31% to 60% = Normal | 3- | 61% to 90% = Good | 4- | 91% to 120% = Very Good | 5- | 121% to 150% = Excellent | 6- | 151% and above = Super Achiever |
| 1-   | 0% to 30% = Poor   |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| 2-   | 31% to 60% = Normal  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| 3-   | 61% to 90% = Good  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| 4-   | 91% to 120% = Very Good  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| 5-   | 121% to 150% = Excellent   |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| 6-   | 151% and above = Super Achiever  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |
| <p><b>Formula B =</b></p> $\frac{\text{Your NTO of current year} * 100}{\text{Your Network Strength} * 12 * 300} = \%$ |  |    |                  |    |                     |    |                   |    |                         |    |                          |    |                                 |

#### Network Growth Rate = NGR Index

|   |  |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
|---|--|----|------------------|----|---------------------|----|-------------------|----|------------------------|----|------------------------|----|--------------------------------|
| <p><b>Formula C =</b></p> $\frac{\text{New Joinings in last 1 month in your network} * 100}{\text{Total Network Strength up to last Month}} = \%$ | <p><b>NGR Index - Grade Scale</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 5%; text-align: center;">1-</td><td>0% to 15% = Poor</td></tr> <tr><td style="text-align: center;">2-</td><td>16% to 30% = Normal</td></tr> <tr><td style="text-align: center;">3-</td><td>31% to 45% = Good</td></tr> <tr><td style="text-align: center;">4-</td><td>46% to 60% = Very Good</td></tr> <tr><td style="text-align: center;">5-</td><td>61% to 75% = Excellent</td></tr> <tr><td style="text-align: center;">6-</td><td>76% and above = Super Achiever</td></tr> </table> | 1- | 0% to 15% = Poor | 2- | 16% to 30% = Normal | 3- | 31% to 45% = Good | 4- | 46% to 60% = Very Good | 5- | 61% to 75% = Excellent | 6- | 76% and above = Super Achiever |
| 1-  | 0% to 15% = Poor   |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| 2-  | 16% to 30% = Normal  |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| 3-  | 31% to 45% = Good  |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| 4-  | 46% to 60% = Very Good   |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| 5-  | 61% to 75% = Excellent   |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| 6-  | 76% and above = Super Achiever   |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |
| <p><b>Formula D =</b></p> $\frac{\text{New joinings in last 1 year in your network} * 100}{\text{Total network strength up to last year}} = \%$   |  |    |                  |    |                     |    |                   |    |                        |    |                        |    |                                |

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